



SAGE

ALLIANCE PARTNERS

Lynn Drake

Phone:

703-407-0388

Email:

lynn@drakeconsultingllc.com

www.DrakeConsultingLLC.com



Professional:

Lynn Drake is a seasoned executive coach, trainer and facilitator with 25+ years in the workplace. Since starting her company in 2004, she has worked with individuals and teams in scores of government agencies, associations and the private sector. Her clients range from high-level government officials to young leaders wanting to advance. In addition, she facilitates numerous leadership, management and communication courses as well as webinars and executive seminars.

Coaching:

As a coach, Lynn has worked with over 90 clients in every level of government and in scores of government agencies as well as with private sector executives. Government clients have included the Nuclear Regulatory Agency (NRC), the Environmental Protection Agency (EPA), Office of Management and Budget (OMB) and the United States Postal Service among others. Clients have included office directors, SES individuals, branch chiefs and junior team members. In the private sector, she has worked with CEOs, company presidents, general counsels and executive directors.

Certifications:

PCC, International Coach Federation
Certified Coach, RESULTS Coaching System, David Rock
Certified in Workplace Mediation & Conflict Resolution,
Northern Virginia Mediation Center
Certified Career Coach, Career Coach Institute®
Certified Retirement Coach, Retirement Options®

Education:

MA, Mass Communications - University of Minnesota
BA, Political Science - University of Minnesota

Professional Biography

Lynn Drake heads a coaching, training and facilitation company built on more than 25 years of experience. Her unique background, having served as a senior communications executive, a Congressional press secretary and business manager, allows her to bring a wealth of real-world experience and examples of leadership styles, concepts and approaches.

Her coaching expertise centers around leadership/management issues, both with direct reports and managing up; 360 Degree Executive feedback assessment and performance planning; communication roadblocks and effectiveness; conflict resolution; and, executive presence and leadership style.



SAGE

ALLIANCE PARTNERS

Ms. Drake is committed to ensuring her clients have the tools and knowledge needed to become visionary, transformational leaders within their organizations

Past Professional Experience:

**American Institute of Certified Public Accountants (AICPA)
Director, Communications**

As the Director of Communications for the American Institute of Certified Public Accountants (AICPA), Lynn was the chief strategist for Washington activities of this 350,000-member professional organization. As such, she led a crisis communication team responding to Enron and its aftermath and coached the president and board chairman through Congressional testimony and media interviews. Also received facilitation certification through Zenger-Miller and Virtual Consulting. (1992-2003)

**The Fratelli Group, Public Relations/Public Affairs
Vice President**

Small public relations agency, specializing in communications strategy, planning and execution. After firm expansion, was promoted to chief executive for D.C. office. Managed and developed all client work, lead executive for 25 major accounts and supervised staff of five professionals. (1985-1992)

Press Secretary, United States Congress

U.S. Congressman Gerry Sikorski (D-MN). (1982-1985)

Elected first female president of the U.S. House Democratic Press Assistants.
Nominee for Outstanding Woman of the Year for *Washington Woman Magazine*.

References: (Government references upon request.)

David Filippi
The Filippi Group LLC
Alexandria, VA
dbfilippi@gmail.com

Janice Maiman
Senior Vice President, Communications and Media Channels
American Institute of CPAs
New York, NY
jmaiman@aicpa.org

Gwen Mayes
Executive Vice President
National Patient Advocate Foundation
Washington, DC
gwen.mayes@npaf.org